

WHY SWITCHABLE?



EASE



FLEXIBILITY



EFFICIENCY

SAME CPX CONFIGURATION GETS BETTER LPW IN SWITCHABLE FORMAT

CPX 2X4 40LM 40K

Switchable = 144 LPW
Static = 121 LPW

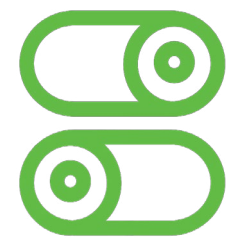
ALMOST

20%

GREATER EFFICACY

HOW?

Lithonia Lighting switchable panels throttle back from highest to lowest lumen packages. This means a switchable CPX is under driving the LEDs that would normally be maxing out in static form.



TAKEAWAY?

Higher lumens or higher efficiency in one panel. Your choice!

SWITCHABLE PRODUCTS ACCOMMODATE DIFFERENT CEILING HEIGHTS IN SINGLE APPLICATION

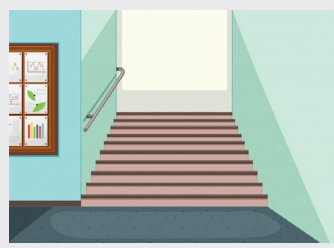
CPX 2X4 AL08 SWW7

CLASSROOM



9FT RECESSED CEILING
LOW LUMEN SETTING

HALLWAY



12FT RECESSED CEILING
MEDIUM LUMEN SETTING

ARTS/SPECIALS ROOM



15FT OPEN CEILING
HIGH LUMEN SETTING

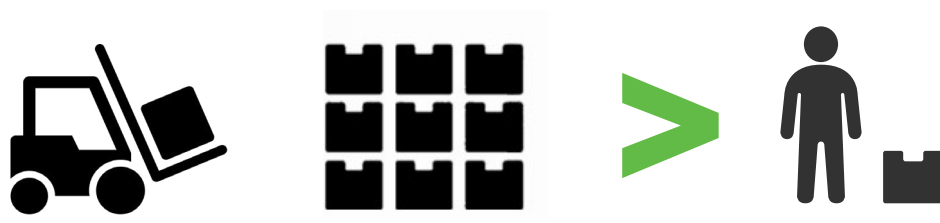
BENEFIT: Distributor can simplify stock needed

BENEFIT: Contractor installs less fixture types to save time on the job

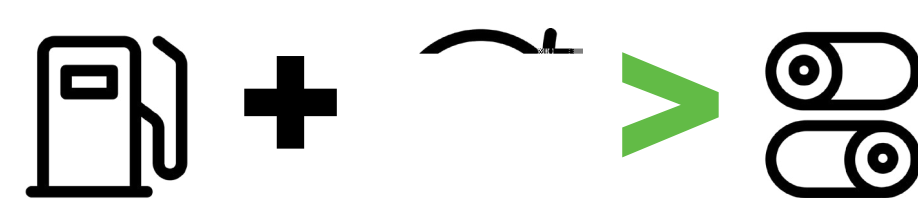
SEE WHAT WE MEAN! [CLICK HERE FOR LAYOUT TYPICALS!](#)

STOCK 9 CONFIGURATIONS WITH 1 PANEL

DISTRIBUTOR



CONTRACTOR



BENEFIT: Stocking 9 panels in 1 requires less shelf space & inventory management

BENEFIT: Price of switchable product worth avoiding the time and gas to exchange fixture with wrong lumens or color temperature

SWITCHABLE PRODUCTS HELP AVOID WAIT TIMES BY OFFERING CCT OR LUMEN PACKAGES NOT ALWAYS STOCKED

0 DAYS < **5+DAYS**

STOCKED PRODUCT

CUSTOM PRODUCT

BENEFIT: Distributors have what contractors need in stock

BENEFIT: Contractors don't need to make customers wait for special orders